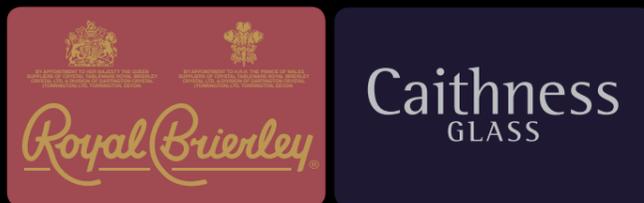




Associated Brands:



Corporate Services  
*Business Gifts & Awards*



Proud To Be British

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# Let Our Reputation For Excellence Reflect Yours



As the premier British name in handmade crystal and glass, Dartington is well regarded and highly experienced in the supply of exclusive designs, business gifts and presentation pieces.

As the only remaining factory-scale producer in the UK we have retained a unique manufacturing and service capability that is used by leading businesses, luxury brand-owners and a wide range of organisations to create a truly lasting impression with their own clients.

In addition to Dartington's crystal and glass products, our brand portfolio includes the world renowned names of Royal Brierley Crystal and Caithness Glass, enabling us to offer a wide variety of making techniques and product styles.



## Our Unique Skill Set



### Dartington Crystal

With a clean and contemporary design style our fine clear crystal is 100% handmade in Devon using the finest ingredients. The luxurious weight, feel and special sparkle of 24% lead crystal conveys a discerning choice when specifying a gift.

Dartington also offers European hand-made and machine-made glassware that make practical solutions for a variety of promotional and custom business needs.



### Royal Brierley Crystal

Established in 1769 Royal Brierley is the oldest name in British Crystal and has the unique cachet of holding Royal Warrants to supply both The Queen and HRH The Prince of Wales. With a heritage in traditional style hand cut crystal we can also offer contemporary cut designs plus exclusive design decorations.



### Caithness Glass

Originating from the far North of Scotland Caithness Glass is still 100% made in Scotland by skilled craftsmen. World famous for coloured glass paperweights and precious gifts, Caithness has many product formats that can be readily customised to client needs.



Whether you are customising a standard production item or commissioning an exclusive design, we have a number of options to help create the best result.

### Design and Development

Our design studios and development teams will turn an inspired idea into a sparkling reality. With a flexible and responsive approach we can visualise your requirements and prototype as required.

### Mouth Blowing

Blowing molten glass into a mould is how we create most hollow items. Melted to 1400°C, the crystal material is



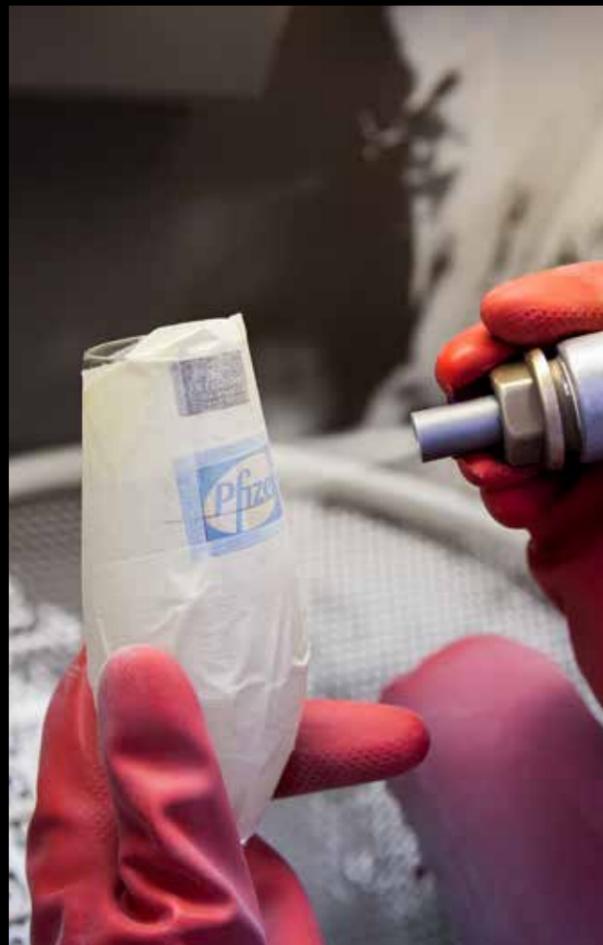
gathered on a blowing iron (a long metal pipe) and blown into a graphite lined mould to produce the basic profile. We produce all our moulds 'in house' and can quickly turn a design idea into a bespoke production piece.



Hand Engraving



Our hand engraving team use diamond tipped tools to freehand engrave lettering and images onto crystal, turning them into unique presentation pieces. Our Master Engraver Nick Davey is world renowned for producing specially commissioned pieces with fantastic artistry and detail.



Sand Etching



Concise and consistent reproduction of a logo or artwork is achieved by re-creating it on a resistant surface membrane, which is applied to the glass and then blasted with fine sand. The sand etches the exposed surface to produce the line work in crisp relief.



Cutting



Hand cutting the surface using diamond tipped wheels is a time honoured method of decorating crystal, although the design can be very contemporary or traditional. We have many existing cut designs, or our design team can help create your own.



Gilding



The hand application of gold (in a liquid form) can be used to add an eye-catching highlight to a chosen piece. When fired and burnished to a shining finish, the gold decoration conveys a luxurious opulence.



## By Royal Appointment

A Royal Warrant was first granted to Royal Brierley Crystal by King George V in 1919 and has been renewed by each successive Monarch ever since. In 1985 the Company was also granted the Warrant for the supply of crystal to HRH The Prince of Wales. Royal Brierley Crystal retains this unique distinction and is used in several of the Royal Households. At Buckingham Palace, a special Royal Brierley suite is used for official entertaining and State occasions.

## First Class Credentials

Specially commissioned Dartington products are enjoyed in some of the world's most prestigious environments.

To reflect the highest standards of quality, style and service, British Airways selected Dartington for their First Class drinks service. Each glass is individually stamped with both the British Airways marque and the Dartington name.



## Exclusive Luxury

Ultimate luxury demands that every element and experience meets the highest standards, which is why Dartington products have been specified in some of the world's most exclusive status symbols. Dartington have supplied bespoke glassware for private jets and luxury car marques. The specification for each Sunseeker yacht includes a service of bespoke Sunseeker crystal.

## The Spirit of Excellence

The world's most prestigious luxury spirit brands use the cachet of handmade crystal bottles to reflect the ultimate in hand crafted luxury. Each exquisite vessel is mouth-blown and hand finished using the finest materials.

Hand making in both lead free and 24% lead crystal enables us to meet the demands of the international drinks market for exclusive, high specification products at flexible volumes.



## Recognition & Reward

Achievement and success deserve to be properly acknowledged and celebrated. Leading events and organisations award our products to show their appreciation and approval. We provide a wide range of options for companies and organisations of every size to mark accomplishment and service. Any of our specially created crystal presentation pieces will be both appreciated and admired for many years to come.

## Bespoke & Exclusive

Our expert team can create exclusive products that deliver powerful brand associations and promotion to your customers. International attractions, venues and consumer brands have utilised the skills and attributes that we offer to realise select products and incentives that support their own values and qualities.

The flexibility of hand making provides an accessible solution where low volume is a requirement. For high volume and cost efficiency we offer access to our network of European machine made sources.



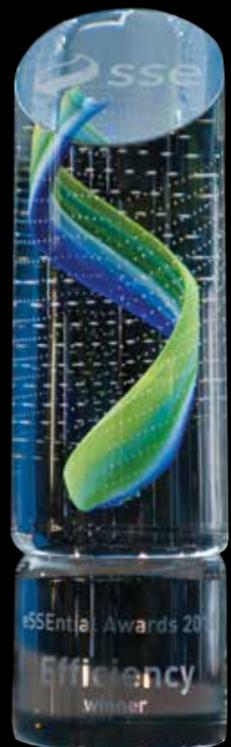
Business Gifts • Awards & Incentives

Presentations • Special Events





## Trophies • Corporate Celebrations



# You Are In Good Company

We strive to give all our clients a responsive service. Our experienced team will help you select items and tailor the end product to your specific needs. We ensure it is delivered safely and to the agreed deadline and budget.



### Our clients include:

- The Royal Horticultural Society
- Barclays Bank
- The House of Lords
- Girl Guiding UK
- Sunseeker International

Princess Yachts

Chivas Regal

The Armed Forces

Local Authorities

Universities and Schools

### What our clients say about us:

"We have long been impressed with Dartington's beautiful handmade crystal products. They are the perfect way to celebrate the success of our Show and the achievements of our exhibitors."

*Steven Bennet RHS Show Director*

"The trophies that Dartington produced for the House Beautiful Awards were amazing and created the ideal match for our star studded glamorous evening." *Terry Race, Events and Sponsorship Manager*

We are very pleased with the support from Dartington in providing us with our awards trophies for each occasion – and all to our own individual design requirements. The trophies are highly prized for their uniqueness and decorative design." *Jonathan Wilde, Group Marketing Manager, Sodexo*